

Volkswagen Finance



Finance and Insurance Products

# Finance and Insurance

## We understand your needs

At Volkswagen Finance, we offer you the same peace of mind with financial matters as you experience when you decide on a Volkswagen motor vehicle. We offer flexible finance and insurance for both private and business customers that lets you drive the Volkswagen you want by making our money work for you.

We offer a comprehensive range of finance and insurance products to help you fund and protect your new or used vehicle. This allows you to change your Volkswagen on a regular basis, which means you can keep up to speed with the latest model technology.

We recognise that whether you choose to buy or lease depends entirely on your circumstances. That is why we don't restrict you to one financial package. You can choose the flexible Finance Lease package or opt for a simple Credit Sale package.

In addition, you can benefit from our optional insurance products, designed to safeguard your vehicle and repayments.

Financing through Volkswagen Finance is fast and easy. Your first step is to talk with your Volkswagen Centre.



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# Credit Sale

deposit

monthly instalments

ownership

A Credit Sale is one of the simplest and most popular ways for many motorists to finance a new or used Volkswagen.

Whether you wish to upgrade an existing vehicle, or acquire an additional vehicle, a Credit Sale offers many advantages to business. Where the vehicle is used for income producing purposes, interest charges and depreciation on the vehicle may be deductible.\*

A Credit Sale enables you to place a deposit into the contract, either as cash or by using equity in your current vehicle as a trade-in.

You may also nominate a balloon (final payment) on your contract, providing you with even more flexibility to tailor the repayment to suit your budget.

At the end of your contract, you simply pay the final instalment and the vehicle is yours, to keep or trade-in for another Volkswagen.

Funding a vehicle with a Credit Sale enables you to free up capital and use it for other purposes.

In most cases under a Credit Sale no additional security will be required, however where the borrower is a company, we may require a guarantee from the directors of company or another appropriate person.

## Benefits of a Credit Sale include:

- Full ownership of vehicle on final payment
- Flexibility in term, deposit and instalment plan
- Tax deductions (for business)
- Cashflow option to outright cash purchase
- Other lines of credit left undisturbed
- Integrated insurance products

# Finance Lease



This flexible leasing plan offers business users significant tax benefits while improving cash flow.

If you are GST registered then a portion of each payment will be treated as input tax. If you are not GST registered then you have the advantage of spreading the GST payment over the term of the contract without attracting extra interest costs.

The treatment of the payments for income tax will be determined by the term of the contract. If the term of the contract is 45 months or less, the monthly payments are treated as rentals and are thus an expense item.\* If the term is greater than 45 months then the interest charges and depreciation are claimed as expense items for tax purposes.\*

The special advantage of a Finance Lease is that it enables you to structure the contract to best suit your needs. By selecting the contract term and the most suitable residual value, you can tailor your monthly repayment. And because the repayments are fixed and known in advance, you have firm control over your budget.

In most cases under a Finance Lease no additional security will be required, however where the leasee is a company, we may require a guarantee from the directors of the company or another appropriate person.

## Benefits of Finance Lease include:

- Flexible payment options
- Low initial outlay
- Residual value can be negotiated at start of contract
- Tax deductions (for business)
- Other lines of credit left undisturbed
- Integrated insurance products

\* We recommend that you seek independent tax advice.

## Protect your investment

Once you have chosen the Volkswagen that best suits your needs, your Volkswagen Centre can help tailor a total package that gives you peace of mind motoring. Volkswagen Finance can offer you a range of optional insurance products to protect both your vehicle and your repayments. Private and business customers can benefit from:

- Mechanical Breakdown Insurance
- AutoProtect - Comprehensive Motor Vehicle Insurance
- Guaranteed Asset Protection
- Payment Protection Plan

All insurance products can be initiated through a simple process with your Volkswagen Centre, enabling immediate drive away cover.

Insurance product premiums can also be included in your Volkswagen Finance Credit Sale or Finance Lease agreement.

This insurance solution is brought to you in conjunction with Volkswagen Finance's global insurance partner; Allianz. In New Zealand this global relationship is administered by PROTECTA Insurance New Zealand Limited, who in turn are experts in their field.

These insurance products are outlined briefly in this brochure.

**This is a summary of cover only**, and does not form part of the policy wording. For full policy wording and terms and conditions, please go to [www.protecta.co.nz/policywording](http://www.protecta.co.nz/policywording)

All dollar values are expressed inclusive of GST.



## Mechanical Breakdown Insurance

The Volkswagen marque is recognised for its performance, engineering and technology, but your Volkswagen still needs regular servicing in order to manage wear and tear. This insurance product complements your vehicles regular service intervals by offering protection against sudden and unforeseen mechanical or electrical breakdown. This policy is specifically designed for the Volkswagen driver and includes such benefits as:

- Policy excess waived when serviced and repaired by your Volkswagen Authorised Service Centre\*
- Payout for repairs for any one claim is unlimited. Total claims only limited to the market value of the vehicle
- Focus on genuine parts and repairers; fully protecting your investment
- Includes preventative repairs to the covered parts which are not damaged, but which are considered prudent to replace as part of the claim

Additional benefits of this policy include the cost of a rental vehicle, as well as towing and accommodation expenses incurred while getting your vehicle to the nearest Volkswagen Authorised Service Centre.\*\*

For your convenience cover is available on a 12 month, 24 month or 36 month basis.

\* Also see service requirements on page 12

\*\* Some limits apply



## AutoProtect

Volkswagen Finance offers its customers a distinctive Comprehensive Motor Vehicle Insurance package that affords superior protection, unmatched by others.

Volkswagen's carefully selected underwriter guarantees to direct all accident repair work to a Volkswagen Authorised repairer utilising genuine Volkswagen parts, thereby protecting the longevity of the vehicle's paint and body warranties. Furthermore, and unlike many other insurance packages, the standard cover available offers wide uninsured loss recovery benefits.

Many Volkswagen customers already take comfort in the knowledge that by protecting their new or used Volkswagen with one of New Zealand's most specialised insurance schemes, their claim will be handled carefully and proficiently and most importantly of all, their vehicle will be repaired to the manufacturer's specifications by the Volkswagen Authorised repairer.

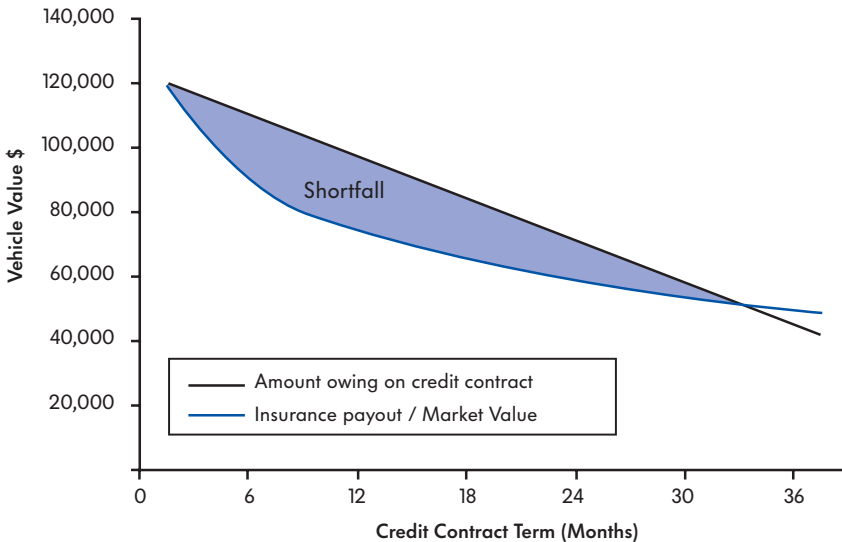
- If your Volkswagen is damaged in an accident, a Volkswagen Authorised repairer will complete the repair work, utilising genuine Volkswagen parts
- Your Volkswagen will be replaced with a brand new equivalent model, should it be stolen or damaged beyond repair during the first 24 Months from the original registration date when new
- Cover also includes rental vehicle, temporary personal effects and accommodation costs in the event of an accident\*
- In addition to physical loss or damage to your vehicle, you will also have third party property cover of up to \$20 million
- Should you or your spouse die as a result of an accident (within 90 days), this policy includes a \$5,000 Death benefit to help cover expenses for your family

\* Some limits apply

## Guaranteed Asset Protection

Globally, with the continued trend of low equity credit arrangements, Guaranteed Asset Protection cover is perfectly suited to complement your finance package and protect your investment. Current statistics indicate that the risk of your vehicle being stolen or involved in a road accident is now greater than ever before. If this does happen, and your Volkswagen is a total loss, the value of your insurance payout may be significantly less than the outstanding balance of an existing credit contract. In order to cater for the prestigious nature and value of your Volkswagen, cover of up to \$30,000 is available.

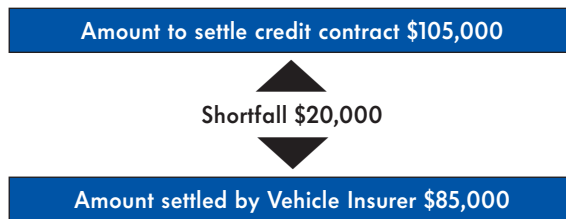
### How does Guaranteed Asset Protection Work?



### Benefits of Guaranteed Asset Protection

- Cover up to \$30,000 available in the event of total loss
- Once only premium to cover you for up to five years
- No excess
- Optional cover is available for additional costs up to \$10,000 (depending on the level of coverage selected) to assist with out of pocket expenses, these being:
  - The cost of hiring a rental vehicle
  - Replacement vehicle on-road costs
  - Replacement vehicle Comprehensive Motor Vehicle Insurance premium
  - The excess paid by the Insured under the Comprehensive Motor Vehicle Insurance following the total loss

Claim example (Illustrative purposes only):



Payout includes:

**\$20,000** Shortfall

**\$4,900** Additional Benefits, made up of:

Excess for Total Loss vehicle

Insurance Premium for Replacement vehicle

On-road costs for Replacement vehicle (registration, fuel, delivery)

Rental vehicle

**Total Claim = \$24,900**

## Payment Protection Plan

Volkswagen Finance offers cover which will meet or complete your credit repayments should you become unable to meet your credit obligations due to death, disablement, terminal illness, redundancy or bankruptcy.

### Options Available:

	Full Cover	Partial Cover	Death Cover
Death	*	*	*
Disablement, Terminal Illness	*	*	
Bankruptcy or Redundancy	*		

**Death.** The outstanding balance of the credit contract up to \$100,000 will be paid, excluding any arrears of more than 3 months.

**Disablement.** The monthly credit instalments are paid (after a 7 day stand down period) until you return to work or the repayments are paid in full, less any arrears and excluding any residual payments.

**Terminal Illness.** The outstanding balance of the credit contract of up to \$100,000 will be paid, excluding any arrears.

**Bankruptcy.** The monthly credit instalments will be paid for 180 days (after a 28-day stand down period) up to \$10,000 or until you return to work, whichever comes first.

**Redundancy.** The monthly credit instalments will be paid for 180 days (after a 28 day stand down period) up to \$10,000 or until you return to work, whichever comes first.

**Service Requirements:** All services should be carried out by a Volkswagen Authorised Service Centre and should be carried out in accordance with the manufacturer's specifications. The FIRST Service must be completed prior to the vehicle travelling 5,000km since purchase. All vehicle services thereafter must be completed as per the manufacturer's specifications and within the service interval specified by the vehicle manufacturer.

A copy of this Service Record and all service invoices will be required in the event of a claim. Any advice given to the Purchaser concerning the service is to be noted on the service invoice for future reference purposes.

**SERVICE RECORD:**

<p style="text-align: center;"><b>1st SERVICE</b></p> <p>Rego Number _____</p> <p>Policy Number _____</p> <p>Odometer Reading _____ km</p> <p>Invoice No _____</p> <p>Date of Service        /        /</p> <p style="text-align: center;">Authorised Service Centre must stamp record.</p>	<p style="text-align: center;"><b>2nd SERVICE</b></p> <p>Rego Number _____</p> <p>Policy Number _____</p> <p>Odometer Reading _____ km</p> <p>Invoice No _____</p> <p>Date of Service        /        /</p> <p style="text-align: center;">Authorised Service Centre must stamp record.</p>
<p style="text-align: center;"><b>3rd SERVICE</b></p> <p>Rego Number _____</p> <p>Policy Number _____</p> <p>Odometer Reading _____ km</p> <p>Invoice No _____</p> <p>Date of Service        /        /</p> <p style="text-align: center;">Authorised Service Centre must stamp record.</p>	<p style="text-align: center;"><b>4th SERVICE</b></p> <p>Rego Number _____</p> <p>Policy Number _____</p> <p>Odometer Reading _____ km</p> <p>Invoice No _____</p> <p>Date of Service        /        /</p> <p style="text-align: center;">Authorised Service Centre must stamp record.</p>
<p style="text-align: center;"><b>5th SERVICE</b></p> <p>Rego Number _____</p> <p>Policy Number _____</p> <p>Odometer Reading _____ km</p> <p>Invoice No _____</p> <p>Date of Service        /        /</p> <p style="text-align: center;">Authorised Service Centre must stamp record.</p>	<p style="text-align: center;"><b>6th SERVICE</b></p> <p>Rego Number _____</p> <p>Policy Number _____</p> <p>Odometer Reading _____ km</p> <p>Invoice No _____</p> <p>Date of Service        /        /</p> <p style="text-align: center;">Authorised Service Centre must stamp record.</p>

**7th SERVICE**

Rego Number \_\_\_\_\_  
Policy Number \_\_\_\_\_  
Odometer Reading \_\_\_\_\_ km  
Invoice No \_\_\_\_\_  
Date of Service        /        /

Authorised Service Centre must stamp record.

**8th SERVICE**

Rego Number \_\_\_\_\_  
Policy Number \_\_\_\_\_  
Odometer Reading \_\_\_\_\_ km  
Invoice No \_\_\_\_\_  
Date of Service        /        /

Authorised Service Centre must stamp record.

**9th SERVICE**

Rego Number \_\_\_\_\_  
Policy Number \_\_\_\_\_  
Odometer Reading \_\_\_\_\_ km  
Invoice No \_\_\_\_\_  
Date of Service        /        /

Authorised Service Centre must stamp record.

**10th SERVICE**

Rego Number \_\_\_\_\_  
Policy Number \_\_\_\_\_  
Odometer Reading \_\_\_\_\_ km  
Invoice No \_\_\_\_\_  
Date of Service        /        /

Authorised Service Centre must stamp record.

**11th SERVICE**

Rego Number \_\_\_\_\_  
Policy Number \_\_\_\_\_  
Odometer Reading \_\_\_\_\_ km  
Invoice No \_\_\_\_\_  
Date of Service        /        /

Authorised Service Centre must stamp record.

**12th SERVICE**

Rego Number \_\_\_\_\_  
Policy Number \_\_\_\_\_  
Odometer Reading \_\_\_\_\_ km  
Invoice No \_\_\_\_\_  
Date of Service        /        /

Authorised Service Centre must stamp record.

**13th SERVICE**

Rego Number \_\_\_\_\_  
Policy Number \_\_\_\_\_  
Odometer Reading \_\_\_\_\_ km  
Invoice No \_\_\_\_\_  
Date of Service        /        /

Authorised Service Centre must stamp record.

**14th SERVICE**

Rego Number \_\_\_\_\_  
Policy Number \_\_\_\_\_  
Odometer Reading \_\_\_\_\_ km  
Invoice No \_\_\_\_\_  
Date of Service        /        /

Authorised Service Centre must stamp record.

**15th SERVICE**

Rego Number \_\_\_\_\_  
Policy Number \_\_\_\_\_  
Odometer Reading \_\_\_\_\_ km  
Invoice No \_\_\_\_\_  
Date of Service        /        /

Authorised Service Centre must stamp record.

**16th SERVICE**

Rego Number \_\_\_\_\_  
Policy Number \_\_\_\_\_  
Odometer Reading \_\_\_\_\_ km  
Invoice No \_\_\_\_\_  
Date of Service        /        /

Authorised Service Centre must stamp record.

**How to make a claim:**

If the unexpected should occur, please contact PROTECTA Insurance on:

**0800 EURO HELP  
(0800 3876 4357)**

This service is available 24 hours a day, 7 days a week.

PROTECTA Insurance New Zealand Limited

Level 8, 110 Symonds Street

PO Box 37 371, Parnell

Auckland

Ph (09) 377 6872 Fax (09) 379 6779

[www.protecta.co.nz](http://www.protecta.co.nz)



**Staple your Certificate of Insurance here**

For full Policy Wording, please go to [www.protecta.co.nz/policywording](http://www.protecta.co.nz/policywording)



Allianz New Zealand Limited is the primary underwriter for the Insurance products administered by PROTECTA Insurance New Zealand Limited.

Allianz New Zealand Limited was established in New Zealand in December 1998; and has been assigned an Insurer Financial Strength Rating of "A" Strong Financial Security from Standard & Poor's (Australia) Pty Ltd on 8th November 2004.

To assist you further, your local Volkswagen Centre is able to help create the finance package that best meets your individual motoring needs.

**Your Local Volkswagen Centre**

Volkswagen Finance is an Operating Division of  
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**Phone (09) 376 8760 Fax: (09) 376 8769**